

# **BTEC International**

Prepare your learners for a skill-based, future ready career

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# Teach skills that match your learners' ambitions

A Pearson BTEC qualification is all about putting what you know straight into practice. Your learners will learn through real-life scenarios, equipping them with the knowledge and skills to succeed in whatever career path they choose in the future.

Pearson BTEC qualifications are recognised by employers, universities and Ministries of Education around the world.

Partnering with real businesses and understanding what skills they need are at the heart of Pearson BTEC qualifications and courses. We work with industry experts to ensure the qualifications you teach and the skills your learners study will meet their high standards.

BTEC learners also have the opportunity to progress to higher education studies right up to the final year of an undergraduate degree.



#### Who is Pearson?

Founded in 1844 by Samuel Pearson in Yorkshire, England, Pearson has grown to become one of the largest international awarding organisations supporting 10s of millions of learners every year.

We create vibrant and enriching learning experiences designed for real-life impact.

Learning is no longer just a stage of life but a lifelong journey.

More than 160 million users worldwide trust Pearson products and services. Whether it's upskilling in the workplace, getting ahead in school, making the grade at university, or learning a new language, our products and services help people realise the life they imagine every day.

Find out more about Pearson: **click here** ▶

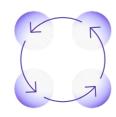
#### What is a BTEC?

Pearson's BTEC courses and qualifications are recognised in more than 50 countries worldwide. Established in 1984, Pearson BTEC (Business and Technology Education Council) is a framework of vocational courses and globally renowned qualifications and blended learning solutions that help to develop a trained and highly skilled workforce. From fundamental learning to professional courses at the postgraduate level, BTEC offers an alternative to academic education with practical, hands-on learning experiences. Each Pearson BTEC comprises a variety of units, which are designed to enable learners to build their understanding and skills across the course of study.

#### Why choose BTEC?



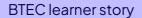
With over 40 years of proven success, more employers and higher education institutions globally are choosing BTEC-qualified candidates for their practical knowledge and employability skills.



Available in a wide range of sectors, from Business to Engineering, Esports, Health & Social Care, Art & Design, and IT & Computing.



BTECs are developed and validated in partnership with educators, employers and government to ensure content reflects the needs of a workforce.



#### **Nooren Shaikh**



BTEC Level 3 Extended Diploma in Business improved Nooren's life in more ways than one. With BTEC, Nooren had the flexibility to work in his family business while learning how to run a business. The practical assignments, especially in branding and marketing helped him not only improve his existing family business, but also start a new one.

Watch more of Nooren's

Watch more of Nooren's story: **click here** ▶







































More about our Partnerships: *click here* ▶

Explore our International Progression and Recognition: *click here* ▶

# What your learners can study

# BTEC International Level 2 qualifications

- Available in a range of sectors for learners who wish to explore a work-related qualification or specific industry area
- Offers learners industry knowledge, transferable skills and behaviours to prepare them for a career or to continue education
- Flexible and modular to fit in with existing curriculum requirements
- Delivered in Schools, Colleges, and Training Providers that also facilitate adult learning.

Available in 3 or 4 sizes:

Qualification size	GLHs	Equivalent to
Award	120 GLH	1 International GCSE
Certificate	240 GLH	2 International GCSEs
Extended Certificate	360 GLH	3 International GCSEs
Diploma	480 GLH	4 International GCSEs

#### Subject areas

- Applied Science
- Art and Design
- Business
- Construction
- Creative Media Production
- Engineering
- Health and Social Care

- Hospitality
- Information Technology
- Music
- Performing Arts
- Sport
- Travel and Tourism

For learners aged 14 - 18 years +





More on BTEC International Level 2 qualifications: *click here* ▶

#### BTEC educator story

#### **Daniyal**

Hear firsthand from the students, teachers, and management at Solitaire Business School, Hyderabad, as they share their experiences with BTEC Qualifications.

Watch the full story: click here ▶

# BTEC International Level 3 qualifications

- Available in a range of sectors for learners who wish to explore a work-related qualification or specific industry area
- Offers learners industry knowledge, transferable skills and behaviours to prepare them for a career or to continue education
- Flexible and modular course structure to fit in with existing curriculum requirements
- ENIC benchmarked to show comparability against the UK and European qualification frameworks (England's RQF and European EQF)
- Recognised by many universities and Higher Education Institutes worldwide, as an entry level qualification to relevant first year-degree and Higher National programmes
- Delivered in Schools, Colleges, and Training Providers that also facilitate adult learning.

Available in 5 sizes:

Qualification size	GLHs	Equivalent to
Certificate	180 GLH	International Advanced Subsidiary
Subsidiary Diploma	360 GLH	International A level
Foundation Diploma	540 GLH	International A level + International Advanced Subsidiary
Diploma	720 GLH	2 International A levels
Extended Diploma	1080 GLH	3 International A levels

#### Subject areas

- Applied Science
  - e
- Art and Design
- Artana Desig
- Business
- Business and Hospitality
- Construction
- Creative Media
- Engineering
- Esports
- Laporta
- Hospitality
- Information Technology
- Land-based
- Marketing

16 years +

For learners aged





More on BTEC International Level 3 qualifications: *click here* ▶

- Music
- Performing Arts
- Production Arts
- Sport
- Travel and Tourism

8

#### **BTEC Higher Nationals**

- Internationally recognised higher education qualifications at level 4 and 5 that are equivalent to the first and second years of a university degree.
- Provides progression to both university and employment.
- Delivered at universities and colleges.
- An ideal choice for learners seeking an affordable and relevant route to a degree or employment.

#### Available in 2 sizes:

- 1. Certificate
- 2. Diploma

#### Subject areas

- Aeronautical Engineering
- Agriculture
- Animal Management
- Applied Sciences
- Art and Design
- Business
- Cloud Computing
- Computing
- Construction
- Construction and the Built Environment
- Creative Media Production
- Digital Technologies
- Early Childhood Education and Care
- Engineering
- Future Homes Design and Construction

- Healthcare Practice
- Horticulture
- Hospitality Management
- International Travel and Tourism Management
- Manufacturing Operations
- Music
- Nuclear Engineering
- Performing Arts
- Policing
- Quantity Surveying
- Rail Engineering
- Social and Community Work
- Sport
- Sport and Exercise Science

# Higher Nationals explained

# For learners aged 18 years +





#### **HN Global**

A dedicated online learning platform, containing various free resources to support delivery of BTEC Higher Nationals.

Read more: click here ▶

Explore our 'Degree Finder' for university progression from a Higher National: *click here* 

More on BTEC Higher National qualifications: *click here* ▶



Available in 24 different subjects



Equivalent to the **first and second year** of an undergraduate degree



600+ approved teaching centres across the globe



Aligned to the Higher Education Qualifications framework



Delivered in 50+ countries



Options to progress to degree-level study at 340+ institutions worldwide



Recognised by large, multinational organisations



50,000 registered learners globally every year



**Regulated** by Ofqual



Designed and validated by experts from industry and academia



#### BTEC short courses

# BTEC International Specialist and Professional qualifications

- BTEC Specialist qualifications (levels 1 3) are designed to cover specifc skills and knowledge within a chosen sector and to support personal growth.
- BTEC Professional qualifications (levels 4+) are designed to complement existing experience and improve personal professional practice within a specific sector.
- Applied learning through shorter courses and qualifications allowing learners to select the courses that suits them.
- Used as extracurricular programmes to complement other international, academic and professional courses and qualifications.

#### Subject areas

- Artificial Intelligence
- Marketing
- Robotic Operations
- Sports

### For learners aged 18 years +





More on BTEC International Specialist and Professional qualifications: *click here* ▶

#### **HN Flex**

HN Flex offers learners the chance to study stackable skills within a single BTEC Higher National qualification from our full range of over 24 subjects, with the opportunity to progress to a Higher National Certificate (HNC) or Higher National Diploma (HND) qualification, achieving a Certificate of Unit Credit (CoUC) upon completion of the individual units studied.

A combination of up to four units from different BTEC Higher National subjects (the units cannot be combined to create a HNC/HND, but learners do have the opportunity to progress to a full HNC/HND, with a focus on a single subject discipline, having banked units studied that are within a valid rule of combination).

Individual units of CPD as and when required; or completing only units required for professional body/vendor accreditation.

More on HN Flex: click here ▶





#### Level 7 in Strategic Management

We offer three different sizes of professional qualification which are designed to offer achievement in areas such as Strategic Change Management, Strategic Marketing Management and Strategic Supply Chain Management. The smaller sized qualifications can be taken in combination with other qualifications and develops learners' essential understanding and skills of strategic managers and leaders.

Our Level 7 Strategic Management and Leadership qualifications reflects current strategic management and leadership theory and practice that includes international contexts and reflects the required academic rigour at Level 7. They benefit learners through:

- Progression into graduate employment or promotion within roles
- Progression to post-graduate study, usually an MBA.

### **Emerging sectors**

#### **Digital**

Almost half of businesses (48%) are recruiting for roles that require hard data skills, proving a career in IT will always be needed.\*

BTEC courses provide a solid grounding in all aspects of IT, from building computer systems and programming through to digital animation and web development. Learners will be putting theory into practice with practical tasks and tests.

#### What kind of career can learners go into?

- App development
- Cyber security
- Data analysis
- Hardware Engineer
- IT consultancy
- Programming
- Game development
- Software Engineer

# Top 5 soft skills learners will gain Problem solving Analytics Researching skills Data analysis skills Organisation

#### **Creatives**

Experts predict that creative industries will help create one million jobs by 2030\*.

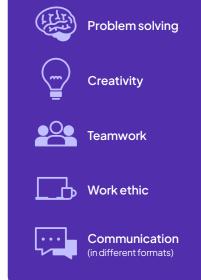
Whether your learners want to become performers, dancers, musicians, artists, or media specialists, there's a BTEC course where you can learn about the industry, to develop their creative talents.

#### What kind of career can learners go into?

- Advertising and Marketing
- Crafts, Fashion and Design
- TV, Film, Radio and Photography
- Music, Performing and Production Arts
- Visual Arts, Illustration and Animation
- Games and Web Design and Development

Museums, Galleries and

Libraries



Top 5 soft skills

learners will gain

#### Healthcare

Studying a BTEC in Health and Social Care means combining practical experience, skills, theory and behaviours to understand what it means to deliver topquality care and services across a range of specialisms.

#### What kind of career can learners go into?

- Registered Nurse or Nurse Practitioner
- Physician Assistant
- Dental Hygienist
- Social Worker
- Paramedic

- Physiotherapist
- Healthcare Assistant
- Midwife
- Occupational Therapist
- Healthcare Scientist

# Communication and empathy Leadership Responsibility Time management Interpersonal skills

#### **Engineering**

BTECs in Engineering are all about combining creative ideas with practical applications.

From the aerospace and automotive industries to housing and healthcare, a BTEC in Engineering is the ideal choice for learners with a creative flair and a pragmatic mind.

#### What kind of career can learners go into?

- Rail Track Maintenance Worker
- Medical Devices
   Maintenance Technician
- Mechatronics Technician
- Welder
- Manufacturing Engineer
- Chemical Plant Process
   Operator



\* Creative Nation Report, Nesta, 2018

<sup>\*</sup> Quantifying the UK Data Skills Gap Report, May 2021

# Where a BTEC can take your learners

A BTEC is so much more than a qualification. Former BTEC learners often say how they continue to apply what they learned on their BTEC course when they progress on to further study, or starting a job, and as they advance throughout their career. Learners can combine their studies with International A Levels, progress to higher education, or start their careers with life-long transferable skills.

BTEC teacher story

with BTEC.

#### Ranga Dasanayake

Mr Ranga Dasanayake, Dean and Head of Pearlbay Institute, Sri Lanka, shares how the Pearson BTEC International Level 3 in Music is shaping a new generation of creative, confident, and technically skilled musicians who are ready to take on the audio and music industry. BTEC International Level 3 in Music has been carefully developed in consultation with academics, employers and professional bodies alike to provide students with a complete view of skills and in-depth understanding of the music sector. This ensures that students have the flexibility to choose between progression to higher education or enter employment directly without any apprehension. The music featured in this video was composed by Mr Ranga Dasanayake and

performed by BTEC students. The incredible audio

is just another example of how learning happens

Watch the full story: click here ▶

#### Entry to a university degree

#### A BTEC:

- at Level 3, can either be studies as a stand-alone qualification, or as part of a 'blended' curriculum alongside or as an alternative to International A Levels
- can prepare a learner for entry to a university degree course
- is internationally recognised by universities. Pearson works with credible universities globally, so that they recognise and accept applications from BTEC learners onto a degree programme.

#### A Higher National:

- at level 4 and 5 is equivalent to the first and second years of an undergraduate degree
- is internationally recognised by over 300 universities around the world and allows for seamless progression into the third year of an undergraduate degree.

More about BTEC in comparison to other qualifications: click here ▶

#### Skilled and ready for employment

Today's employers are looking for confident, work-ready candidates who have the practical knowledge, experience and skills that BTECs provide. We've worked closely with employers, professional bodies and Higher Education experts to develop BTEC qualifications. That means BTEC-qualified candidates are valued by a wide range of industries. A BTEC course will help your learners build the employability skills and confidence they'll need to thrive throughout their career.

BTEC learner and employer story

#### Sam Lucas and Nils Håkansson

The success story of BTEC learners who became BTEC employers.

Graduates of Nova College in Haarlem, the Netherlands, former BTEC learners Sam Lucas and Nils Håkansson founded Visionary Media in 2017, a company which specialises in video production.

They met in 2015 while studying their BTEC in Business, which formed part of their bilingual study programme. Learning and applying knowledge in English and completing compulsory work placements really helped prepare Sam and Nils for what was to come in their future career. It was what they loved most about BTEC: learning by doing and navigating real-world, practical projects. In fact, the inspiration to go into business together came from a BTEC unit which Read the full story: focused on how to start and run a small business. This is exactly what they did next.

scan here ▶



# BTEC International Level 3 University Recognition

These universities have indicated that they will consider one or more of the BTEC International Level 3 qualifications as an entry qualification to relevant courses. Students should be aware that university admission criteria are always subject to change and understand the course entry requirements for both subject and grade before applying.

Other universities not on this list may also consider BTEC for progression so we advise that students should plan progression routes and contact potential universities prior to commencing a course of study at Level 3.

This list is continually being updated as we receive information from universities. Please let us know if you need us to discuss acceptance with a university. Email us at international product @pearson.com



Canberra University	Australia	Auckland Institute of Studies	New Zealand	The Glasgow Schoo
Central Queensland University	Australia	Massey University	New Zealand	University of the Art
Curtin University	Australia	Rotterdam University of Applied Sciences	Netherlands	University of South
University of New England	Australia	Windesheim University	Netherlands	University of Norttir
University of Technology Sydney	Australia	César Ritz Colleges	Switzerland	University of Readir
Western Sydney University	Australia	Culinary Arts Academy	Switzerland	Leeds Trinity Univer
BrockUniversity	Canada	Hotel Institute Montreux	Switzerland	Lincoln University
University of Lethbridge	Canada	IPAC Design Geneve	Switzerland	London Metropolita
University Canada West	Canada	SHMS Swiss Hotel Management School	Switzerland	London South Bank
New York University, Shanghai	China	(Caux & Leysin)		Middlesex Universit
Academia Business and Digital School	France	UBIS Institute Geneva	Switzerland	Northumbria Univer
Ecole de Design de Nouvelle-Aquitaine	France	American University in Duba	UAE	Sheffield Hallam Ur
EEGP Design Institute	France	British University in Dubai	UAE	Loughborough Univ
Icademie Business and Digital School	France	Britts Imperial University College	UAE	St Mary's University
La Salle	France	New York University (Abu Dhabi)	UAE	University of Sheffie
Helsinki School of Business (HELBUS),	Finland	University of Greater Manchester Ras Al	UAE	University of Bourne
Helsinki		Khaimah		University of Liverp
Hong Kong Shue Yan University	Hong Kong SAR	Goldsmiths, University of London	UK	University of Hudde
The Education University of Hong Kong	Hong Kong SAR	King's College London	UK	University of Northa
University of Saint Joseph	Macau SAR	Brighton University	UK	University of Plymo
Sunway - Lancaster University	Malaysia	Brunel University	UK	University of Portsn
Sunway University	Malaysia	Cardiff Metropolitan University	UK	University of Bath

The Glasgow School of Art	UK	Royal Academy of Music	UI
University of the Arts, London	UK	University of Sunderland	UI
University of Southampton	UK	University of Surrey	UI
University of Norttingham	UK	University of the West of England	UI
University of Reading	UK	Swansea University	UI
Leeds Trinity University	UK	University of York	UI
Lincoln University	UK	Westminster University	UI
London Metropolitan University	UK	California College of the Arts	U:
London South Bank University	UK	Georgia State University	U:
Middlesex University London	UK	Linfield University	U:
Northumbria University	UK	Miami University Ohio	U:
Sheffield Hallam University	UK	Northwood University	U:
Loughborough University	UK	Temple University, Massachusetts	U:
St Mary's University	UK	University of Denver	U:
University of Sheffield	UK	University of Iowa	U:
University of Bournemouth	UK	MIT Art, Design and Technology University	In
University of Liverpool	UK	The University of Wolverhampton	In
University of Huddersfield	UK	Coventry University (India Campus)	In
University of Northampton	UK	Jagan Nath University (Bahadurgarh)	In
University of Plymouth	UK	Jagan Nath University (Jaipur)	In
University of Portsmouth	UK	Lovely Professional University	In

UK



# How is a BTEC structured and assessed?

BTECs focus on skills-based learning and are designed around themed units. They are designed with employers so you can be assured that the knowledge, understanding and skills learners develop will prepare them for the world of work.

They are made up of assessments – called assignments – which are mostly set by the teacher, are based on real-life scenarios and are in various formats including practical tasks, written work, video recordings or group presentations.

BTECs enable learners to build knowledge and skills over time and combine the knowledge, skills and behaviours that employers and universities are looking for.

They test learners throughout the course with assignments marked by teachers and checked by Pearson using grades – Pass, Merit or Distinction.

BTEC Higher Nationals (HN) use holistic assessment, where the learner's work is evaluated as a whole, rather than as a set of individual tasks. For each unit in a HN qualification, we specify learning outcomes which define the skills and knowledge that learners should be able to evidence on completion of the programme.

More on delivering a BTEC: **click here** ▶

#### **Pearson Progress**

Seamlessly plan, assess and track learner progress

Pearson Progress gives educators the confidence to deliver a flexible learning experience whether in the classroom, in remote or hybrid education settings. It includes features that are personalised to Pearson BTEC to help reduce administration time around assessment delivery and facilitate Quality Assurance, to allow coherent communication between team members and learners.

More about Pearson
Progress: *click here* ▶

# Professional Development

We have worked closely with professionals around the world to identify key professional development opportunities for teachers and educators. We have recently introduced digital badging, after completion of our online professional development courses, which can be used towards CPD (Continuing Professional Development).

More about Professional Development: *click here* ▶

# **Other products**

#### Credly

Digital credentials from Credly (also known as digital badges), allow learners to share their achievements quickly and easily making them visible to professional networks and potential employers.

Credly, by Pearson, is an end-to-end solution for issuing, managing, and analysing digital credentials and the data that accompanies them.

The platform is used to translate the learning outcomes your learners demonstrate into digital credentials and a profile. This enables them to manage, share and verify their competencies digitally so they can showcase their skills and competencies where it matters most.

Digital credentials provide additional recognition and verification from Pearson of your learners' skills.







Learn more about Credly: *click here* ▶

#### English Language Learners (ELL)

Courses, assessments and resources for teaching and learning – anytime, anywhere.

By 2025, one in four public school learners will be an English language learner. Educators globally are rising to the challenge of improving language development in their diverse, complex, and rapidly growing learner populations.

Fortunately, next-generation programmes allow states, districts, and schools to develop comprehensive ELL/ESL systems that include instruction, assessment, and professional development for teachers.

Discover more about ELL: **click here** ▶

